

# WHAT OUR USERS ARE SAYING

When Scott Brewer, maintenance manager for Rotolo Consultants, Inc. (RCI) in Slidell, La., first needed to clear debris from a 26-mile stretch of highway curbing, the task took several days using four employees with backpack blowers.

To increase productivity, Brewer switched to a Grasshopper grounds maintenance system equipped with a turbine blower designed specifically for the job. One employee could complete the same job in 1/4 of the time, reducing labor and time costs 16-fold.

Brewer also created other avenues for increased profitability. In addition to the turbine blower, he invested in other implements: front-mounted aerator, sprayer and rotary broom implements and an edger, which they use on the mid-mounted mowers.



Brewer's Grasshopper fleet consists of three Model 725G<sup>2</sup> FrontMount™ mowers and 16 MidMount™ mowers – a mixture of Models 225, 227, 322D and 325. Four of the mid-mounts have rear-discharge decks that discharge clippings and debris out the back.

“The rear-discharge decks are perfect for our government and municipal contracts, especially for roadways. They keep the clippings off the road and they let us edge from either side.

Plus, he says the decks are capable of mowing through 18-inch-tall grass without a big mess.

In addition to government contracts, RCI also provides full-service maintenance to a mix of gaming facilities, large “lifestyle malls,” high-end apartment complexes and theme parks in Florida, Louisiana, Mississippi, North Carolina and Texas as well as sports complexes in Indiana.

RCI's diverse client base demands flexibility from the company's equipment, which is why they use Grasshopper.

“Their performance is great. They cut and maneuver well, and are comfortable. Our workers love them, and when our guys in the field are happy, that increases productivity.” The implements RCI uses also help improve the company's bottom line, especially since RCI provides a range of services from landscaping installation and maintenance to spraying and chemical applications.

“We are a one-stop shop. We can do everything, even the extremely complex and high-specialty jobs. The AERA-vator™ is three times more efficient than walk-behinds, and the rotary broom helps clear slush from sidewalks in winter. We're able to get more work done in less time.”



He says the edgers have been particularly beneficial.

“We use them on roadways where the final appearance is important. We can edge from either side and still be able to face oncoming traffic to increase visibility and safety.”

Another positive feature of the edger is that the mower blades can be engaged, increasing productivity by cutting grass and edging simultaneously.

**“Grasshopper has contributed to our growth, and as our equipment of choice, we will continue to use Grasshopper as we expand.”**

With the switch from a manual system of labor to a system that utilizes the productivity-enhancing performance of Grasshopper implements, Brewer has significantly increased RCI's ability to turn a profit, and for him, that makes all the difference in the world. ~